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Your Source for TBM Market Intelligence since 1996!



TBM E-News

September 2011

Dear JP,

Welcome to our new TBM Electronic Newsletter. In addition to tracking TBM sales and the TBM's that are currently for sale we have added a section named Frequently Asked Questions to better educate prospective TBM buyers.

CAI was very fortunate to have a strong 3rd quarter as we sold two TBM 700C2's S/N 281 and 301 and TBM 700B, S/N 243. We also have a sale pending on our TBM 700A, S/N 53 and on a TBM 850 with the G1000. Our inventory for TBM's is the lowest it has been in quite some time so if you are considering the sale of your TBM please contact us as we have several prospective buyers ready to purchase a well maintained TBM. CAI is your number one source for pre-owned TBM's since 1996!

The fourth quarter is traditionally a strong one for TBM sales so it will be interesting to see if the trend continues forward while the U.S. economy continues to struggle. The huge advantage for the seller's is inventory is very low and there is strong demand from buyers for low time well maintained TBM's. In addition the overall image of Daher Socata and the dealer support network has vastly improved over the years as the manufacturer realizes how important customer service is to the U.S. buyer where

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currently 80% of TBM's are sold. Customer support which was an issue in the past has all but disappeared as Daher Socata has focused on the customer and how better to serve them. Daher Socata came in second on the Pro Pilot Annual Product Support Survey and is determined to become number one within the next year or two. Daher-Socata continues to add authorized maintenance facilities in the U.S. and around the world.

Please contact us if you are considering the sale or acquisition of a TBM and put our expertise to work for you.



TBM'S Sold: 10

YR.	S/N	MDL	A/F	ENG	EFIS	MFD	GPS	P/D	DH	RVSM	VREF	Price
2002	228	B	1,450	1,450	EFS-40	KMD-850	G-530's	No	NDH	No	\$1.407	\$1.375
2002	243	B	1,350	1,350	EFS-40	KMD-850	G-530's	No	NDH	No	\$1.420	\$1.250
2003	256	C2	1,825	1,825	EFS-40	KMD-850	G-530's	No	NDH	No	\$1.625	\$1.580
2004	281	C2	1,232	1,232	EFS-40	GMX-200	G-530W's	No	NDH	Yes	\$1.669	\$1.595
2004	294	C2	954	954	EFS-40	GMX-200	G-530W's	Yes	NDH	Yes	\$1.715	\$1.700
2004	301	C2	807	807	EFS-40	KMD-850	G-530s	No	NDH	Yes	\$1.740	\$1.625
2005	328	C2	765	765	EFS-40	GMX-200	G-530W's	Yes	NDH	Yes	\$1.800	\$1.800
2006	360	850	1,250	1,250	EFS-40	KMD-850	G-530W's	No	NDH	Yes	\$1.782	\$1.950
2007	390	850G	1,054	1,054	EFS-40	GMX-200	G-530's	No	NDH	Yes	\$1.868	\$1.900
2009	513	850G	300	300	EFS-40	GMX-200	G-530's	No	NDH	Yes	\$2.700	\$2.550

Legend:

YR: Year
S/N: Serial Number
MDL: Model
A/F: Airframe Time
ENG: Engine Time
EFIS: Electronic Display

MFD: Multifunction Display
GPS: Global Positioning
P/D: Pilot Door
DH: Damage History
RVSM: Reduced Vertical Separation Minimum

VREF: Aircraft Value
Price: Sales Price
↑: Price Increased
↓: Price Reduced
+: New to Market

* = Asking Price at time of Sale

TBM'S For Sale: 42

YR.	S/N	TTSN	Features	Asking Price
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TBM	700A		Small Clam Shell Style Door - 6,614 lbs MRAMP Weight	Serial No 1 to 142
1991	002	3,770	2,886 SMOH, Dual Garmin 530's, KMD-850, Damage History	\$1,150,000
1992	013	3210	1162 SHS, SB-14261, Dual Garmin 530s with WAAS, GMX-200 MFD	\$1,250,000
1992	027	2,378	Garmin 530s, MX-20 MFD w/chartview, T/T, XM Wx, 2003 Paint & Interior	\$1,190,000
1992	053	2,575	EFIS, Dual Garmin 530s, GTX-330 Mode S, WX-500 S/S, TAWS	\$1,099,000
1992	063	3,297	Dual King KY-196B, KLN-90B GPS, Socata pre-paid Maintenance Program	\$995,000
1993	069	1,955	Located in Malaysia, King KX-165, King KLN-90B GPS, Damage History	\$1,000,000
1997	118	2,954	Garmin GTN 750 & 650, GMA-35 Audio Panel, GDL-69A Wx, KMD-850	\$1,275,000
1999	142	1,232	ESP Gold, EFIS, Garmin 530/430, Moving Map, Traffic and Terrain	\$1,450,000
TBM	700B		Large Cargo Style Door, Gaseous Oxygen System, 31,000 Ceiling	Serial No 126, 129, 137 143 to 243
1998	137	850	EFIS, WX-1000E Storm scope, MX-20 MFD, GTX-330 Mode S Transponder	\$1,475,000
1999	145	1,770	EFIS, Dual King KX-165, KLN-90B GPS, WX-1000 Storm scope, Freon Air	\$1,475,000
1999	150	2,275	EFIS, Garmin 430, King KLN-90B GPS, GMX-200 MFD, Skywatch TCAD	\$1,349,000
1999	151	1,630	EFIS, Dual Garmin 530s, GMX-200 MFD, Skywatch TCAD, Wx-500	\$1,525,000
2000	169	2,100	EFIS, Garmin 530/430, GMX-200 MFD, roll steering, GDL-69 Real Time Wx	\$1,400,000
2001	186	1,200	One Owner Since New, RVSM, EFIS, KMD-850 MFD, KLN-90B GPS	\$1,650,000
2001	193	1,178	EFIS, Garmin 530/430, KMD-850 MFD, Skywatch TCAD, Wx-1000E	\$1,450,000
2001	200	1,500	EFIS, Dual Garmin 530s, KMD-850 MFD, Skywatch TCAD, No Damage	\$1,450,000
2001	221	1,600	EFIS, GMX-200 MFD, Dual Garmin 530s WAAS, Real Time Wx, S/S, NDH	\$1,400,000
2002	230	1,200	EFIS, Garmin 530s, KMD-850 MFD, EGPWS, Skywatch TCAD	\$1,550,000
2002	232	1,160	EFIS, RVSM, IHAS-8000 with Traffic/Terrain, KLN-90B GPS, S/S, NDH	\$1,525,000
2002	237	1,800	EFIS, Garmin 530s, GMX-200 MFD, TAWS, RDR-2000, Stormscope	\$1,495,000
2003	244	1,885	C1, EFIS, Dual Garmin 530s, KMD-850 MFD, Skywatch TCAD	\$1,525,000
TBM	700C2		Increased Weight - 7,430 lbs MRAMP - 800+ lbs Payload w/full fuel	Serial No 205, 240, 244 to 345
2003	265	986	EFIS, RVSM, Dual Garmin 530 WAAS, KMD-850 MFD, XM Real Time Wx	\$1,595,000
2005	310	750	EFIS-40, Dual Garmin 530W's, KMD-850 MFD, T/T, Wx-500, NDH	\$1,780,000
2005	319	1,095	EFIS, RVSM, Dual Garmin 530s, KMD-850 MFD, Traffic & Terrain	\$1,999,000
2005	321	800	EFIS, Garmin 530s, GMX-200 MFD, TAS/TAWS, stormscope	\$1,850,000
2005	326	890	EFIS, Dual Garmin 530s, IHAS-8000, RVSM, stormscope, NDH	\$1,850,000
2005	327	780	EFIS, Dual Garmin 530s, GMX-200, TAS/TAWS, RVSM	\$1,700,000
TBM	850		P&W PT6A-66D Engine - 315 to 320 KIAS - Payload w/full fuel 800+	Serial No 346 - 433
2006	356	960	EFIS, Dual Garmin 530W's, GMX-200 MFD, GDL-69 Real Time Wx, RVSM	\$1,995,000
2006	364	1,100	Pilot Door, Dual Garmin 530W's, GMX-200 MFD, RVSM	\$1,990,000
2006	365	625	EFIS, Dual Garmin 530W's, GMX-200 MFD, GDL-69 Real Time Wx, RVSM	\$2,250,000
2006	387	1,200	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, No Damage History	\$1,950,000
2007	397	485	Pilot Door, Dual Garmin 530s, GMX-200 w/chartview, RVSM	\$2,495,000
2007	393	750	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, No Damage History	\$2,695,000
2007	410	370	One Owner SNEW, EFIS-40, IHAS-8000, Dual Garmin 530s, RVSM	\$2,450,000

2007	425	501	Pilot Door, EFIS-40, Dual Garmin 530Ws, GMX-200 MFD, RVSM	\$2,500,000
TBM	850G		Garmin G-1000 All-Glass Flightdeck	Serial No 434 - 601
2008	443	790	Garmin G1000 Flight deck, Synthetic Vision, No Engine Exceedances	\$2,625,000
2008	449	600	Pilot Door, G-1000 Flight Deck, Chartview, RVSM, GDL-69A Wx, NDH	\$2,400,000
2008	453	848	Pilot Door, Garmin G1000 Flight Deck, GDL-69 Real Time Wx, RVSM, NDH	\$2,500,000
2008	472	1,100	Pilot Door, Garmin G1000, Chartview, GDL-69 Real Time Wx, RVSM, NDH	\$2,500,000
2008	481	465	Garmin G1000 Flight Deck, GDL-69 Real Time Wx, RVSM, NDH	\$2,600,000
2009	487	410	Pilot Door, G-1000 Flight Deck, Chartview, RVSM, Synthetic Vision, NHD	\$2,625,000
2010	538	384	Garmin G1000 Flight Deck, GDL-69 Real Time Wx, RVSM, NDH	\$2,600,000

✈ Frequently Asked Questions (FAQ)

We will post one FAQ every newsletter.



Spar on a TBM 700A and B Model

What are the main differences between the TBM 700 and TBM 850 models?

The A Models were certified in 1991 and were the first to be produced. Originally known as a TBM 700 until the TBM 700 B models were certified in 1999. Both the A and B models have a maximum ramp weight of 6,614 lbs and a useable fuel capacity of 281.6 gallons. The B models offer a large cargo style door, optional pilot door, and an enhanced interior. In addition to the airframe modifications, the aircraft were also equipped with a gaseous (full oxygen bottle located in co-pilot side wing root) system allowing the service ceiling to be increased from 30,000 to 31,000 feet for those aircraft equipped with the optional RVSM equipment. In 2003 the TBM C2 was certified which offers an increased maximum ramp weight of 7,430 lbs. In addition to 20G+ cabin seats, pilot/co-pilot four point harnesses the wing attach points and wheels are reinforced. The TBM 850 was introduced in 2006 with a P&W PT6A-66D powerplant

producing 1825 SHP flat rated to 850 SHP increasing the maximum cruise speed to 320 KIAS compared to 285 to 295 on all the other TBM models.

Please take a look at our listings below and visit our website at www.cajets.com to view complete specifications and pictures.

- [1989 Hawker 800A, S/N NA-440](#) \$1,850,000
- [2012 Phenom 100 Delivery Position](#) \$3,695,000
- [2008 King Air B200GT, S/N BY-48](#) \$4,995,000
- [1992 Socata TBM 700A S/N 053](#) **Sale Pending!**
- [1992 Socata TBM 700A, S/N 063](#) \$995,000
- [2001 Socata TBM 700B S/N 200](#) \$1,450,000
- [2002 Socata TBM 700B S/N 239](#) **SOLD!**
- [2002 Socata TBM 700B S/N 243](#) **SOLD!**
- [2004 Socata TBM 700C2 S/N 281](#) **SOLD!**
- [2004 Socata TBM 700C2 S/N 301](#) **SOLD!**

If you are ready to take the next step to purchase a TBM 700/850 please let us know. We can offer attractive financing packages and have the ability to take trades. We look forward to hearing how we can be of assistance.

Sincerely,



J.P. Hanley
President
Corporate AirSearch Int'l



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