

Having trouble viewing this email? [Click here](#)



Your Source for TBM Market Intelligence since 1996!



TBM E-News

November 2011

Dear JP,

Welcome to our TBM Electronic Newsletter.

The TBM market continues to see improvement with prices stabilizing but we are starting to see more late model TBM's become available for sale as these owners look to upgrade either to a TBM 850 with the G1000 or into a Phenom 100, Mustang, CJ1 or in some cases a CJ2. The prices in the jet market have become very attractive since the values in some instances have decreased 30% to 40%. Prospective buyers are starting to realize that these low prices are not going to be around forever so have decided that now is the time to make the upgrade. Banks are starting to loosen their purse strings some but only to those buyers that have stellar credit and are willing to put down 20% to 30%. Many of the recent transactions we have been involved in have the buyer paying cash which makes for an easier sale. The seller's will opt for the cash buyers even if the offer might be slightly lower knowing that they do not have to rely on the bank to get their deal done.

The fourth quarter is typically a strong quarter for aircraft sales so we expect many TBM's to trade hands before the end of the year. For those TBM buyers considering a

Contact Us

Corporate AirSearch Int'l Inc.
Mr. J.P. Hanley
9314 Forest Hill Blvd., Suite 204
Wellington, FL 33411
Phone: (561) 433-3510
Fax: (561) 433-3842
E-mail: jp@caijets.com
Website: www.caijets.com

 [Click Here to Sign Up](#)

Garmin G1000 Flight Deck



Quick Links

[My Socata](#)
[TBM Owners Group](#)
[Turbine Solutions Inc.](#)
[Wings Insurance](#)
[National Aircraft Finance](#)
[TBM Parts - Maintenance](#)

brand new TBM 850 now is the time to act as these purchases still qualify for the accelerated/bonus depreciation which will enable a buyer to depreciate 100% of the aircraft now instead of over a five year period. This may be the last time the accelerated/bonus depreciation is offered since the government wants to eliminate these tax incentives as they focus on balancing the budget. I believe as long as you sign an Aircraft Sales Agreement for the acquisition of a new TBM 850 before the end of the year and place a non-refundable deposit on the aircraft it will qualify for the accelerated/bonus depreciation even if the aircraft is delivered in 2012. However since we are not a tax specialist we would encourage you to contact your CPA or Daniel Cheung at Aviation Tax Consultants on (317) 716-3388 or by email daniel@aviationtaxconsultants.com to confirm these details.

If I can be of any assistance with the market value of your TBM or in acquiring a pre-owned or new TBM 850 please do not hesitate to contact me. We wish everyone a very safe and happy holiday season.



TBM'S Sold: 9

YR.	S/N	MDL	A/F	ENG	EFIS	MFD	GPS	P/D	DH	RVSM	VREF	Price
2000	169	B	2100	2100	EFS-40	GMX-200	G530/430	No	No	No	\$1.339	\$1.250
2001	178	B	1,605	1,605	EFS-40	GMX-200	G-530's	No	No	No	\$1.388	\$1.395
2001	221	B	1,600	1,600	EFS-40	GMX-200	G-530W's	No	No	No	\$1.388	\$1.365
2003	265	C2	986	986	EFS-40	KMD-850	G-530W's	No	No	Yes	\$1.711	\$1.552
2005	326	C2	890	890	EFS-40	KMD-850	G-530's	No	No	Yes	\$1.777	\$1.600
2005	315	C2	1,400	1,400	EFS-40	GMX-200	G-530's	No	No	Yes	\$1.681	\$1.600
2007	397	850	485	485	EFS-40	GMX-200	G-530's	Yes	No	Yes	\$2.033	\$2.100
2008	453	850G	848	848	G-1000	G-1000	G-1000	Yes	No	Yes	\$2.420	\$2.400
2010	538	850G	384	384	G-1000	G-1000	G-1000	No	No	Yes	\$2.597	\$2.600

Legend:

YR: Year
S/N: Serial Number
MDL: Model
A/F: Airframe Time
ENG: Engine Time
EFIS: Electronic Display

MFD: Multifunction Display
GPS: Global Positioning
P/D: Pilot Door
DH: Damage History
RVSM: Reduced Vertical Separation Minimum

VREF: Aircraft Value
Price: Sales Price
↑: Price Increased
↓: Price Reduced
+: New to Market

* = Asking Price at time of Sale

TBM'S For Sale: 45

YR.	S/N	TTSN	Features	Asking Price
TBM	700A		Small Clam Shell Style Door - 6,614 lbs MRAMP Weight	Serial No 1 to 142
1991	002	3,770	2,886 SMOH, Dual Garmin 530's, KMD-850, Damage History	\$1,100,000
1991	003	3,300	150 SMOH, Garmin 530/430, Sandel EHSI, GTX-330, GMA-340, NDH	\$1,200,000
1991	013	3,575	75 SMOH, New Paint, Dual Garmin 530s with WAAS, GMX-200 MFD	\$1,395,000
1991	019	3,500	500 SMOH, EFIS-40, KLN-90B, New P&I 2003, Freon Air, Oxygen bottle	\$1,299,000
1992	027	2,378	Garmin 530s, MX-20 MFD w/chartview, T/T, XM Wx, 2003 Paint & Interior	\$1,190,000
1992	053	2,591	EFIS, Dual Garmin 530s, GTX-330 Mode S, WX-500 S/S, TAWS	\$1,050,000
1992	063	3,297	Dual King KY-196B, KLN-90B GPS, Socata pre-paid Maintenance Program	\$995,000
1993	069	1,955	Located in Malaysia, King KX-165, King KLN-90B GPS, Damage History	\$1,000,000
1997	118	2,954	Garmin GTN 750 & 650, GMA-35 Audio Panel, GDL-69A Wx, KMD-850	\$1,275,000
1999	142	1,275	ESP Gold, EFIS, Garmin 530/430, Moving Map, Traffic and Terrain	\$1,450,000
TBM	700B		Large Cargo Style Door, Gaseous Oxygen System, 31,000 Ceiling	Serial No 126, 129, 137 143 to 243
1998	137	850	EFIS, WX-1000E Storm scope, MX-20 MFD, GTX-330 Mode S Transponder	\$1,475,000
1999	145	1,770	EFIS, Dual King KX-165, KLN-90B GPS, WX-1000 Storm scope, Freon Air	\$1,475,000
1999	150	2,275	EFIS, Garmin 430, King KLN-90B GPS, GMX-200 MFD, Skywatch TCAD	\$1,349,000
2001	186	1,200	One Owner Since New, RVSM, EFIS, KMD-850 MFD, KLN-90B GPS	\$1,650,000
2001	193	1,178	EFIS, Garmin 530/430, KMD-850 MFD, Skywatch TCAD, Wx-1000E	\$1,450,000
2001	200	1,541	EFIS, Dual Garmin 530s, KMD-850 MFD, Skywatch TCAD, No Damage	\$1,450,000
2002	230	1,200	EFIS, Garmin 530s, KMD-850 MFD, EGPWS, Skywatch TCAD	\$1,550,000
2002	232	1,160	EFIS, RVSM, IHAS-8000 with Traffic/Terrain, KLN-90B GPS, S/S, NDH	\$1,495,000
2003	244	1,885	C1, EFIS, Dual Garmin 530s, KMD-850 MFD, Skywatch TCAD	\$1,525,000
TBM	700C2		Increased Weight - 7,430 lbs MRAMP - 800+ lbs Payload w/full fuel	Serial No 205, 240, 244 to 345
2003	252	2,375	Pilot Door, EFIS, RVSM, Dual Garmin 530W's, GMX-200 MFD, Roll Steering	\$1,700,000
2003	265	986	EFIS, RVSM, Dual Garmin 530 WAAS, KMD-850 MFD, XM Real Time Wx	\$1,595,000
2003	267	850	EFIS, Dual Garmin 530 WAAS, GMX-200 MFD, T/T, Wx-500, GMA-340	\$1,695,000
2003	272	1,180	EFIS, Garmin GTN-750/650, GMX-200 MFD, T/T, Wx-500, GMA-340	\$1,700,000
2005	310	790	EFIS-40, Dual Garmin 530W's, KMD-850 MFD, T/T, Wx-500, Prop Strike	\$1,780,000
2005	312	833	EFIS, Dual Garmin 530W's, GMX-200 MFD, TAS/TAWS, GDL-69A, RVSM	\$1,800,000
2005	319	1,095	EFIS, RVSM, Dual Garmin 530s, KMD-850 MFD, Traffic & Terrain	\$1,999,000
2005	321	800	EFIS, Garmin 530s, GMX-200 MFD, TAS/TAWS, stormscope	\$1,850,000
2005	324	1,080	EFIS, Dual Garmin 530W's, GMX-200, TAS/TAWS, GDL-69A Wx, RVSM	\$1,700,000
2005	327	780	EFIS, Dual Garmin 530s, GMX-200, TAS/TAWS, RVSM	\$1,700,000
2005	335	592	EFIS, RVSM, Dual Garmin 530s, GMX-200, TAS/TAWS, GDL-69A, GAD-42	\$1,949,000

TBM	850		P&W PT6A-66D Engine - 315 to 320 KIAS - Payload w/full fuel 800+	Serial No 346 - 433
2006	356	960	EFIS, Dual Garmin 530Ws, GMX-200 MFD, GDL-69 Real Time Wx, RVSM	\$1,995,000
2006	353	460	Pilot Door, Dual Garmin 530Ws, GMX-200 MFD, RVSM	\$2,150,000
2006	364	1,100	Pilot Door, Dual Garmin 530Ws, GMX-200 MFD, RVSM, Propeller Strike	\$1,990,000
2006	378	772	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, No Damage History	\$2,200,000
2006	387	1,300	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, No Damage History	\$1,800,000
2007	393	750	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, No Damage History	\$2,695,000
2007	410	1,075	One Owner SNEW, EFIS-40, IHAS-8000, Dual Garmin 530s, XM Wx, RVSM	\$1,995,000
2007	425	501	Pilot Door, EFIS-40, Dual Garmin 530Ws, GMX-200 MFD, RVSM	\$2,500,000
TBM	850G		Garmin G-1000 All-Glass Flightdeck	Serial No 434 - 604
2008	443	850	Garmin G1000 Flight deck, Synthetic Vision, No Engine Exceedances	\$2,495,000
2008	449	600	Pilot Door, G-1000 Flight Deck, Chartview, RVSM, GDL-69A Wx, NDH	\$2,400,000
2008	472	1,100	Pilot Door, Garmin G1000, Chartview, GDL-69 Real Time Wx, RVSM, NDH	\$2,350,000
2009	487	420	Pilot Door, G-1000 Flight Deck, Chartview, RVSM, Synthetic Vision, NDH	\$2,575,000
2009	493	430	G-1000 Flight Deck, Chartview, RVSM, Synthetic Vision, GDL-69 Wx, NDH	\$2,600,000
2009	494	550	G-1000 Flight Deck, Chartview, RVSM, Synthetic Vision, GDL-69A, NDH	\$2,599,000
2009	519	262	Pilot Door, G-1000 Flight Deck, Chartview, RVSM, Synthetic Vision, NDH	\$2,800,000

✈ Frequently Asked Questions (FAQ)



TBM 850 Interior

When were the different TBM models introduced?

The original model was a TBM 700 and first delivered in 1991. In 1999 the B Model was introduced at which time the TBM 700's produced from 1991 to 1998 became known as the A Model. The C2 Model which offers the increased gross weight was introduced in 2003. It became a strong seller as buyers liked the ability to have full fuel and 800+ lbs available for payload. In 2006 the legacy TBM 850 was introduced with the PT6A-66D engine enabling maximum cruise speeds in the 315 to 320 knot range. The avionics in the legacy TBM 850 are similar to what was offered on the TBM 700C2 model. In 2008 the TBM 850 with the Garmin G1000 glass panel was introduced which is presently still offered today.

Please take a look at our listings below and visit our website at www.cajets.com to view complete specifications and pictures.

- [1989 Hawker 800A, S/N NA-440](#) \$1,850,000
- [2012 Phenom 100 Delivery Position](#) \$2,850,000
- [2008 King Air B200GT, S/N BY-48](#) \$4,995,000
- [1992 Socata TBM 700A S/N 053](#) \$1,050,000
- [1992 Socata TBM 700A, S/N 063](#) \$995,000
- [2001 Socata TBM 700B S/N 200](#) \$1,450,000

TBM's Sold by CAI

- 2010 Socata TBM 850 G1000 S/N 538

- 2008 Socata TBM 850 G1000 S/N 453
- 2004 Socata TBM 700C2 S/N 301

If you are ready to sell or purchase a TBM 700/850 please let us know. We can act as a seller's or buyer's agent enabling you to put our 20+ years of expertise to work for you. We look forward to hearing how we can be of assistance.

Happy Holidays!

Sincerely,



J.P. Hanley
President
Corporate AirSearch Int'l



Corporate AirSearch Int'l Inc | 9314 Forest Hill Blvd., Suite 204 Wellington, FL 33411
| 561.433.3510 | 561.433.3842 | jp@caijets.com | www.caijets.com

Copyright © 2011 Corporate AirSearch Int'l Inc. All Rights Reserved.

[Forward email](#)



This email was sent to jp@caijets.com by jp@caijets.com |
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Corporate AirSearch Int'l | 9314 Forest Hill Blvd. | Suite 204 | Wellington | FL | 33411