

Brian Dunsirn TBM 850, SN 516 Photo Couresty of Jim Koepnick Photography

Your Source for TBM Market Intelligence since 1996!



TBM E-News

May 2013

Dear JP,

Welcome to our TBM Electronic Newsletter.

As Reported in Aviation International News!

Contact Us

Corporate AirSearch Int'l Inc. Mr. J.P. Hanley 9314 Forest Hill Blvd., Suite 122 Wellington, FL 33411

Phone: 561.433.3510 E-mail: jp@caijets.com Website: www.caijets.com

Click Here to Sign Up

Garmin G1000 Flight Deck

Business Aircraft Inventory Continues Downward March.

Inventories of pre-owned business jets and turboprops continued to edge downward in March, according to the latest figures from business aviation market information firm JetNet. While turboprops are a seller's market, for business jets "it's still a buyer's market, with ample inventory at near-low average asking prices," the company said. Pre-owned business jet inventory in March landed at 13.1 percent of the in-service fleet, down 0.7 points from a year ago. However, used business jets made a slow start in the first quarter, with a 4.2-percent decrease in pre-owned sale transactions, at 526 during March. Pre-owned jets are also taking more time to sell-71 days longer-than last year, averaging 403 days on the market, while average asking prices decreased by 3.3 percent, to slightly more than \$4 million. The number of business turboprops for sale continued further downward, with this inventory now at 7.8 percent, down 1.4 points from March last year. Though sales dipped by 8.8 percent, to 300 transactions, during March, average asking prices still climbed by 18.7 percent, to \$1.559 million. Average days on the market for used turboprops crept up by 20 days to 296, JetNet said.

The TBM market continues to have a very limited supply of preowned TBM's with only 37 aircraft for sale which is approximately 6% of the 633 aircraft that have been manufactured since 1990. A well balanced market where neither the seller or buyer has an advantage would be at 10% so the seller's are starting to see a slight advantage in the TBM market. However prices have held fairly steady at this time. If buyer demand continues to increase and inventory stays limited we would expect to see sale prices start to increase slightly.



Quick Links

My Socata
TBM Owners Group
Turbine Solutions Inc.
Wings Insurance
National Aircraft Finance
TBM Parts - Maintenance
TBM Ground Support - Big
Bike Parts



TBM'S Sold: 9

YR.	S/N	MDL	A/F	ENG	EFIS	MFD	GPS	P/D	DH	RVSM	VREF	Price
2000	166	В	2000	250 SHS	EFS-40	N/A	KLN-90B	No	No	No	\$1.372	\$1.250
2001	190	В	2,060	738 SHS	EFS-40	GMX-200	G-530W's	No	No	No	\$1.368	\$1.295
2002	212	В	3,738	190 SOH	EFS-40	GMX-200	G-430's	No	No	No	\$1.384	\$1.150
2005	310	C2	902	902	EFS-40	KMD-850	G-530's	No	Yes	No	\$1.763	\$1.580
2005	319	C2	1,875	0 SHS	EFS-40	KMD-850	G-530W's	No	No	Yes	\$1.669	\$1.475
2006	360	850	1,686	1,686	EFS-40	GMX-200	G-530's	No	No	Yes	\$1.762	\$1.800
2006	378	850	836	836	EFS-40	GMX-200	G-530's	No	No	Yes	\$1.910	\$1.850
2007	431	850	525	525	EFS-40	GMX-200	G-530's	No	No	Yes	\$2.046	\$1.950
2008	590	850G	255	255	G-1000	G-1000	G-1000	Yes	Yes	Yes	\$2.800	\$2.800

Legend:

YR: Year S/N: Serial Number MDL: Model A/F: Airframe Time ENG: Engine Time EFIS: Electronic Display MFD: Multifunction Display GPS: Global Positioning P/D: Pilot Door DH: Damage History RVSM: Reduced Vertical Separation Minimum VREF: Aircraft Value Price: Sales Price ↑: Price Increased ↓: Price Reduced +: New to Market

TBM'S For Sale: 37

YR. TBM	S/N 700A	TTSN	Features Small Clam Shell Style Door - 6,614 lbs MRAMP Weight	Asking Price Serial No 1 to 142
1991	03	3,500	420 SMOH, Garmin 530/430, Sandel EHSI, GTX-300, RDS-81, NDH	\$1,195,000
1991	13	4,080	450 SMOH, Dual Garmin 530W's, GMX-200, GDL-69A, Mode S Xpnder, Paint 2011	\$1,249,000
1991	17	1,525	181 SHS, King KX-165/KY-196A, WX-1000E, RDS-81, KR-87, No Damage	\$1,150,000
1992	27	2,403	EFIS-40, Dual Garmin 530's, MX-20 MFD, Chartview, Traffic, Wx, Freon Air, NDH	\$1,190,000
1992	29	6,750	675 SMOH, Garmin 530W, KLN-90B, KX-165 Nav/Comm, Avidyne Flightmax MFD	\$725,000
1992	57	1,223	Dual Garmin 530Ws, GTX-300, XM Wx, Traffic/Terrain, Stormscope, NDH	\$1,250,000
1992	74	5,375	2,768 SMOH, 1,015 SHS, EFIS-40, Garmin GNS-430, WX-1000+, Damage in 1994	\$950,000
1995	102	2,650	EFIS, Garmin 530/430 WAAS, GMX-200 MFD, Skywatch, Stormscope, Roll Steering	\$995,900
ТВМ	700B		Large Cargo Style Door, Gaseous Oxygen System, 31,000 Ceiling	Serial No 126, 129, 137 143 to 243
1998	132	2,429	ESP on Engine, RVSM, EFIS, Garmin 530/430 WAAS, GMX-200 MFD, GDL-69A Wx	\$1,350,000
1998	137	1,050	EFIS-40, Garmin 530/430, Garmin GMX-200 MFD, GTX-330 Mode S, RVSM	\$1,390,000
1999	145	1,960	EFIS-40, Dual King KX-165, KLN-90B GPS, WX-1000 Storm scope, Freon	\$1,475,000
1999	151	2,379	583 SHS, EFIS-40, Dual Garmin 530W's, GMX-200 MFD, GDL-69A, Wx-500	\$1,325,000
2000	182	1,625	536 SHS, EFIS-40, Dual Garmin 530W's, KMD-850 MFD, KDR-810, Wx-500, NDH	\$1,349,000
2001	200	1,899	EFIS, Dual Garmin 530s, KMD-850 MFD, Skywatch TCAD, No Damage, 10-YR c/w	\$1,350,000
2002	224	1,451	EFIS, Dual Garmin 530W;s, GMX-200 MFD, GAD-42 Roll Steering, TAS/TAWS	\$1,395,000
2002	237	1,800	EFIS, Dual Garmin 530s, KMD-850 MFD Traffic/Terrain, WX-500, NDH	\$1,350,000
TBM	700C2		Increased Weight - 7,430 lbs MRAMP - 800+ lbs Payload w/full fuel	Serial No 205, 240, 244 to 345
2003	249	900	EFIS, Dual Garmin 530W's, Roll Steering, RVSM, KMD-850 MFD, S/S, EGPWS	\$1,650,000
2003	252	2,375	Pilot Door, EFIS-40, RVSM, Dual Garmin 530W's, GMX-200 MFD, Roll	\$1,550,000
2003	256	2,275	EFIS, Dual Garmin 530W's, GMX-200 MFD w/chartview, GDL-69A Wx, GAD-42	\$1,495,000
2003	271	3,700	"0" SMOH by P&W, RVSM, EFIS, Dual Garmin 530's, GMX-200 MFD, GDC-31	\$1,450,000
2003	275	2,190	EFIS, Dual Garmin 530's, KMD-850 w/T/T, KDR-610 Wx, New Paint	\$1,475,000
2004	278	1,750	0 SHS, EFIS, Dual Garmin 530's, IHAS-8000, Wx-500 S/S, Garmin 327 Xpnders	\$1,695,000
2004	299	2,703	Garmin 600, Garmin 530W's, Roll Steering, Synethetic Vision, Wx, ESP Gold, NDH	\$1,795,000

2004	301	1,100	EFIS, Dual Garmin GTN-750's WAAS, GAD-42 Roll Steering, GDL-69A Wx, NDH	\$1,775,000
2005	321	1,075	EFIS, RVSM, Dual Garmin 530's, GMX-200 MFD,TAS/TAWS, WX-500 S/S, NDH	\$1,750,000
2005	325	1,500	EFIS, Dual Garmin 530's, GMX-200 MFD, GDL-69A XM, GDC-31 Roll Steering, NDH	\$1,750,000
TBM	850		P&W PT6A-66D Engine - 315 to 320 KIAS - Payload w/full fuel 800+	Serial No 346 - 433
2006	346	1,370	Pilot door, EFIS-40, Garmin 530's, KMD-850 MFD, TAS/TAWS, RVSM	\$2,050,000
2006	348	790	EFIS-40, Garmin GTN-750's, GMX-200, RVSM, GDL-69A Wx, hangared, NDH	\$1,900,000
2006	351	725	EFIS-40, Dual Garmin 530W's, GMX-200 MFD, TAS/TAWS, RVSM, XM Wx	\$1,950,000
2006	364	1,350	Pilot Door, EFIS-40 Dual Garmin 530W's, GMX-200 MFD, RVSM, P-Strike	\$1,920,000
2006	381	660	EFIS-40, Dual Garmin 530's, GMX-200 MFD, RVSM, WX-500, XM Wx, NDH	\$2,400,000
2006	409	356	Pilot Door, EFIS-40, Dual Garmin 530W's, GMX-200 MFD, EGPWS, Wx-500	\$2,095,000
2007	418	1,200	EFIS-40, Dual Garmin 530W's, GMX-200 MFD, EGWPS, EGWPS, Wx-500	\$2,200,000
2007	428	720	EFIS-40, Dual Garmin 530W's, GMX-200 MFD, RVSM, Wx-500, 5 year items c/w	\$2,020,000
ТВМ	850G		Garmin G-1000 All-Glass Flightdeck	Serial No. 434 - 663
2008	443	1,010	G-1000 Flight Deck, Synthetic Vision, Chartview, GDL-69A, RVSM, NDH, Europe	\$2,375,000
2011	573	309	G-1000 Flight Deck, Synthetic Vision, Chartview, GDL-69A, RVSM, NDH	\$2,895,000
2012	609	125	G-1000 Flight Deck, Synthetic Vision, Chartview, GDL-69A, RVSM, NDH	\$3,150,000

+ Frequently Asked Questions (FAQ)

- Q. What system is used to verify the down and locked position for the landing gear?
- A. Two independent sets of micro switches on each gear actuator are used to verify if the gear is down and locked.
- Q. Is the aircraft certified for flight into known icing?
- A. Yes the TBM 850 has a pneumatic de-ice system for the wing and tail leading edge surface. Both windshields are electrically de-iced as well as the propeller blades. Both pitot systems are electrically heated. The turbine inlet is heated with hot air and an inertial separator is used to prevent any ice particles from entering the engine.

Please take a look at our listings below and visit our website at <u>www.caijets.com</u> to view complete specifications and pictures.

• 1991 Socata TBM 700A,	S/N 003	\$1,195,000
• 2000 Socata TBM 700B,	S/N 182	\$1,349,000
• 2001 Socata TBM 700B,	S/N 190	Sold
 2001 Socata TBM 700B 	S/N 200	\$1,350,000
 2005 Socata TBM 700C2 		Sold
 2005 Socata TBM 700C2 	, S/N 321	\$1,750,000
 2006 Socata TBM 850, 	S/N 351	\$1,950,000

Total TBM 700 fleet = 324 Aircraft - 805,700 Hours Total TBM 850 fleet = 287 Aircraft - 178,424 Hours

(Data current as of November 2012)

If you are ready to sell or purchase a TBM 700/850 please let us know. We can act as a seller's or buyer's agent enabling you to put our 20+ years of expertise to work for you. We look forward to hearing how we can be of assistance.

Sincerely,

J.P. Hanley President

Corporate AirSearch Int'l



Corporate AirSearch Int'l Inc | 9314 Forest Hill Blvd., Suite 122 Wellington, FL 33411 | 561.433.3510 | 561.433.3842 | jp@caijets.com| www.caijets.com

Copyright © 2011 Corporate AirSearch Int'l Inc. All Rights Reserved.

Forward email

SafeUnsubscribe"

This email was sent to jp@caijets.com | $\underline{Update\ Profile/Email\ Address}$ | Instant removal with $\underline{SafeUnsubscribe}^{\intercal M}$ | $\underline{Privacy\ Policy}$.

Corporate AirSearch Intl | 9314 Forest Hill Blvd. | Suite 122 | Wellington | FL | 33411