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TBM 700/850 Newsletter

Sept 2009

Welcome to our bimonthly update of the Socata TBM 700/850 market. During the previous two months the following TBM's have been sold:

YR.	S/N	MDL	A/F	ENG	EFIS	MFD	GPS	P/D	Wx	P	I	DH	RVSM	Price
2002	220	B	1241	1241	Yes	Yes	Garmin 530s	No	Yes	8	8	No	No	\$1.500
2003	272	C2	717	717	Yes	Yes	Garmin 530s	No	Yes	8	8	No	Yes	\$1.750
2005	310	C2	500	500	Yes	Yes	Garmin 530s	No	Yes	8	8	Yes	Yes	\$1.850
2005	325	C2	560	560	Yes	Yes	Garmin 530s	No	Yes	8	8	No	Yes	\$1.850
2006	362	850	550	550	Yes	Yes	Garmin 530s	No	Yes	9	9	No	Yes	\$2.100
2007	401	850	410	410	Yes	Yes	Garmin 530s	Yes	Yes	9	9	No	Yes	\$2.200
2007	410	850	370	370	Yes	Yes	Garmin 530s	No	Yes	9	9	No	Yes	\$2.200
2008	448	850G	300	300	G1000	Yes	Garmin G1000	No	Yes	9	9	No	Yes	\$2.750

Legend:

S/N = Serial Number	P/D = Pilot Door	P/S = Prop Strike
A/F = Airframe Hours	P = Paint	T/T = Traffic & Terrain
ENG = Engine Hours	I = Interior	GMX = GMX-200
MDL = Model	DH = Damage History	↑ = Price Increased
S/S = Stormscope	Air = Freon Air	↓ = Price Reduced
MFD = Multifunction Display	Wx = Weather Uplink	+ = New to Market
* = Asking Price at time of Sale		P/D = Pilot Door

The following TBM 700's are currently for sale:

MODEL YEAR	SERIAL NUMBER	TTSN	FEATURES	ASKING PRICE
<u>TBM</u>	<u>700A</u>		<u>Small door</u>	
1991	003	3,150	70 SMOH, Sandel EHSI, Garmin 530/430, GTX-330 "S"	\$1,400,000
1991	005	2,849	Dual Garmin 530W, MX-20 MFD, King EHSI, RVSM	\$1,450,000+
1991	019	3,197	115 SOH, EFIS, KLN-90B, New P&I 2003, Oxy system	\$1,650,000
1991	022	2,445	610 SHS, Dual Garmin GNS-480, GMX-200 MFD, TAS	\$1,500,000
1991	025	3,000	EFIS, Dual Garmin 530s, GMX-200 w/charts, Skywatch	\$1,475,000
1992	030	4,310	Overhaul due, Garmin 530, Sandel, Garmin 327, No EFIS	\$1,000,000
1992	053	2,525	EFIS, Dual Garmin 530's, GTX-300, WX-500, TAWS	\$1,495,000*
1992	063	3,092	2,831 Engine, KLN-90, GTX-330, No EFIS or Freon Air	\$1,150,000
1993	067	3,299	295 SOH, Dual Garmin 430, Honeywell EGPWS, NDH	\$1,399,000*
1993	069	1,695	255 SHS, non-EFIS, KLN-90, WX-1000, New P&I 2005	\$1,475,000

1993	085	2,675	EFIS, Garmin 530, IHAS-8000, A/C, New P&I 2002	\$1,075,000*
1995	097	1,785	Non-EFIS, Garmin 530/430, Skywatch, WX-500, Freon	\$1,695,000
1995	098	2,370	EFIS, Garmin 530/430, GMX-200, No A/C, damage	\$1,595,000
1995	102	2,431	EFIS, Garmin 530/430, KMD-850, S/S, New P & I 2005	\$1,300,000
1995	107	2,630	EFIS, Garmin 530, KMD-850 T/T, XM Wx, Skywatch	\$1,350,000*
1997	123	2,200	EFIS, GMX-200 MFD, Garmin 530/430, Propeller Strike	\$1,550,000
TBM	700B		Large door	
1998	137	800	EFIS, WX-1000E, MX-20 MFD, GTX-330 Mode S, NDH	\$1,325,000
1999	148	1,405	EFIS, Dual Garmin 530s, GMX-200 MFD T/T, Wx-500	\$1,750,000
1999	150	1,900	EFIS, Garmin 430, GMX-200 MFD, KLN-90B, Skywatch	\$1,750,000
1999	151	1,350	EFIS, Garmin 530s, GMX-200 MFD, Skywatch, Wx-500	\$1,675,000
1999	152	725	EFIS, Garmin 530/430, GAD 42 roll steer, Skywatch HP	\$1,675,000
1999	153	1,036	1-owner, EFIS, KLN-90B, Ryan 9900BX, WX-1000E	\$1,450,000
1999	154	1,395	EFIS, Garmin 530/430, GMX-200, GDL-69A, GTX-330	\$1,675,000
2000	164	1,490	EFIS, Dual Garmin 430's, GMX-200 MFD, EGPWS, S/S	\$1,695,000
2000	166	1,745	EFIS, KLN-90B, RDR-2000, Freon Air, No Damage	\$1,765,000
2001	182	1,090	1-owner, EFIS, Dual Garmin 530s, KMD-850, RVSM	\$1,800,000
2001	186	1,200	1-owner, RVSM, EFIS, KMD-850 MFD, KLN-90B GPS	\$1,650,000
2001	193	955	EFIS, Garmin 530/430, IHAS8000 T/T, Skywatch TCAD	\$1,925,000
2001	198	1,780	EFIS, Garmin 530s, GMX-200, Skywatch, WX-1000E	\$1,499,000
2001	203	1,400	EFIS, Dual Garmin 530's, KMD-850 w/ EGPWS, Traffic	\$1,550,000
2002	215	1,237	EFIS, Garmin 530s, KMD-850 MFD, EGPWS, Skywatch	\$1,750,000
2002	219	1,450	EFIS, Garmin 530/430, KMD-850 MFD, Skywatch, S/S	\$1,500,000
2002	223	1,048	EFIS, Dual Garmin 530s, KMD-850 MFD, EGPWS, Wx	\$1,775,000*
2002	227	820	EFIS, Dual Garmin 530s, IHAS-8000 w/ TAS & TAWS	\$1,875,000
2002	232	1,011	EFIS, RVSM, IHAS-8000 w/T/T, KLN-90B, S/S, NDH	\$1,625,000↓
TBM	700C2		Increased Gross Weight – 7,430 lbs MRAMP	
2003	249	690	EFIS, Dual Garmin 530s, KMD-850, RVSM, 850 Stacks	\$2,050,000
2003	253	260	EFIS, Dual Garmin 530s, IHAS-8000, DVD, BF WX-500	\$2,300,000
2003	255	1,297	EFIS, Dual Garmin 530s, GMX-200 TAWS/TAS, RVSM	\$1,850,000
2003	259	1,500	EFIS, Dual Garmin 530's, GMX-200 MFD, GTX-327	\$2,200,000
2003	261	410	EFIS, Dual Garmin 530, IHAS-8000, Air, Dual GTX-327	\$2,350,000
2003	270	960	1-owner, Pilot Door, EFIS, Dual Garmin 530, IHAS-8000	\$1,995,000*
2004	274	970	EFIS, Dual Garmin 530s, KMD-850 MFD, T/T, WX-500	\$1,875,000
2004	276	950	EFIS, Dual Garmin 530s, GMX-200, EGPWS, RVSM	\$1,800,000+
2004	278	1,050	EFIS, Dual Garmin 530s, IHAS-8000, KDR-510, NDH	\$1,890,000
2003	284	850	Pilot Door, EFIS, Dual Garmin 530s, IHAS-8000 T/T	\$2,150,000
2004	285	990	EFIS, Dual Garmin 530, Pilot Door, EX-500 w/chartview	\$2,250,000
2004	287	1,200	Pilot Door, EFIS, Dual Garmin 530s, IHAS-8000 w T/T	\$2,225,000
2004	298	868	EFIS, Dual Garmin 530s, GMX-200, WX-500, RVSM	\$2,100,000
2004	300	535	EFIS, RVSM, Pilot Door, Dual Garmin 530s, IHAS-8000	\$2,295,000
2004	301	770	EFIS, RVSM, Dual Garmin 530s, IHAS-8000, WX-500	\$1,995,000
2005	314	460	RVSM, EFIS, Dual Garmin 530s, KMD-850, WX-500	Sale Pending
2005	315	900	EFIS, Dual Garmin 530, GMX-200, TAS/TAWS, RVSM	\$2,195,000
2005	321	800	EFIS, Garmin 530s, GMX-200 MFD, TAS/TAWS, S/S	\$2,245,000+
2005	326	610	EFIS, Dual Garmin 530s, IHAS-8000, RVSM, S/S, NDH	\$2,250,000
2005	329	775	EFIS, Dual Garmin 530s, GMX-200 with TAS/TAWS	\$2,215,000
2006	340	1200	EFIS, Garmin 530/430, GMX-200, TAS/TAWS, RVSM	\$1,975,000

TBM	850		Increased Performance - 315 to 320 KIAS	
2006	0356	580	Dual Garmin 530s, GMX-200 MFD, Skywatch, GTX-327	\$2,295,000
2006	0358	425	Pilot Door, Dual Garmin 530s, GMX-200, Traffic/Terrain	\$2,735,000
2006	0369	875	EFIS, Dual Garmin 530, GMX-200, Traffic/Terrain, RVSM	\$2,375,000+
2006	0372	851	EFIS, Dual Garmin 530, GMX-200 T/T, RVSM, WX-500	Sale Pending*
2007	0381	330	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,675,000
2007	0389	570	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,300,000
2007	0390	638	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,395,000
2007	0393	750	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,695,000
2007	0396	535	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,495,000
2007	0397	485	EFIS, Dual Garmin 530s, GMX-200 MFD, RVSM, NDH	\$2,495,000
2007	0410	370	1-Owner, EFIS-40, IHAS-8000, Dual Garmin 530, RVSM	\$2,450,000
TBM	850		GARMIN G-1000 GLASS PANEL	
2008	0446	365	Garmin G-1000, GMC-710 Autopilot, GDL-69, RVSM	\$2,700,000
2008	0452	100	Garmin G-1000, GMC-710 Autopilot, GDL-69, RVSM	\$2,500,000
2008	0458	110	Garmin G-1000, GMC-710 Autopilot, GDL-69, RVSM	\$2,725,000+
2008	0469	80	Garmin G-1000, GMC-710 Autopilot, GDL-69, RVSM	\$2,700,000

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AIRCRAFT VALUES NEUTRALIZE AFTER DESCENT

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by Carl Janssens, ASA | Aircraft Bluebook – Price Digest

Aircraft values reported in the previous quarter were in a spiral dive, but the economy's pilot now appears to have neutralized the rapid descent.

For the most part, values have arrived at ground level. Inventories have shown signs of stability with little or no growth in units for sale. Other market indicators show signs of neutralization as well. Aircraft dealers and brokers report that interest has increased. Phones are ringing more with potential buyers on the line. Compared to the 2005 baseline real gross domestic product, GDP declined 1.0 percent in the second quarter of 2009 after declining 6.4 percent in the first quarter. These indicators support the signs of neutralization in the marketplace, though the used aircraft market has no reason to rally.

Maybe the market has not yet reached the dawn of a recovery, but the market has absorbed the fallen values. The jet segment is the most volatile portion of the aircraft market. Flight departments that were liquidated are no longer creating a frenzy of drastic value reductions. Manufacturers finding new homes for new aircraft in default maintain nearly full sales values. The only difference is that deposits from contracts in default allow discounts to the new buyers. Once these sales are complete, the discounts will end.

Turboprop

Bluebook-at-a-glance

Increased – 75

Decreased – 114

Stable – 399


Socata fared better in this reporting period. Sales demonstrated that values were better than previously reported; therefore, stronger values appear in the new release of Bluebook. Turboprop ag planes continue to demonstrate improved values with limited inventories available in the world market. The Piaggio was up 9 percent from the previous quarter as well.

All good things must come to an end so for those buyers who continue to wait hoping the values of aircraft will continue to drop or prefer to follow the heard mentality and only buy when everyone else is buying you will lose out on an opportunity to purchase the greatest single engine aircraft ever built at a below market price. Please take a look at our listings below and visit our website to view complete specifications and pictures.

- 1992 Socata TBM 700A S/N 053 \$1,495,000
- 1992 Socata TBM 700A S/N 067 \$1,399,000
- 1995 Socata TBM 700A S/N 107 \$1,350,000
- 2002 Socata TBM 700B S/N 223 \$1,775,000
- 2003 Socata TBM 700C2 S/N 270 \$1,995,000
- 2006 Socata TBM 850 S/N 372 **Sale Pending!**
- 2008 King Air B200GT S/N BY-48 \$5,499,000

If you know of someone who is interested in receiving our newsletter please have him or her sign up by visiting our website at www.caijets.com or send an email to jp@caijets.com. If you are ready to take the next step to purchase a TBM 700/850 please let us know. We can offer attractive financing packages and have the ability to take trades. We look forward to hearing how we can be of assistance.

Thank you,



James P. Hanley
President

If you would like to be removed from our newsletter please email jp@caijets.com with "remove" in the subject line